



# UNIVERSITY OF SOUTH CAROLINA

AMENDMENT NO. 1 TO SOLICITATION

TO: ALL VENDORS

FROM: Charles Johnson, Procurement Manager

SUBJECT: SOLICITATION NUMBER: USC-RFP-2751-CJ

DESCRIPTION: Consulting Services for Palmetto College

DATE: February 4, 2015

---

This Amendment **No.1** modifies the Requests for Proposals only in the manner and to the extent as stated herein.

### Vendor Questions & Answers

**The Deadline for Receipt of Proposals has been extended to Thursday, February 12, 2015 at 3:00 PM.**

---

BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT **NO. 1** IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name of Offeror

\_\_\_\_\_  
Date

**THE FOLLOWING QUESTIONS WERE RECEIVED FROM VENDOR A:**

**QUESTION #1:** Is there an incumbent currently working with Palmetto College in support of enrollment or cost controls?

**ANSWER: No.**

**QUESTION #2:** What is your expected budget for this project?

**ANSWER: \$100,000.00 annually.**

**QUESTION #3:** Does Palmetto College have a target or anticipated timeline for completion of this work?

**ANSWER: The most critical component of this solicitation is to affect enrollment as early as Fall 2015.**

**QUESTION #4:** What is your anticipated governance structure for the project that will work with the consultants to execute the project and develop recommendations?

**ANSWER: The project will be managed by the Executive Council of Palmetto College as the project pertains to their area of expertise.**

**QUESTION #5:** What level of engagement with stakeholders are you anticipating for this project both at the Palmetto College level and at the eight individual campuses?

**ANSWER: Full engagement as needed.**

**QUESTION #6:** Please elaborate on the requirement to recommend “Policies, procedures, programming or industry best practices required to enhance financial stability”

a. Is a Palmetto-wide cost diagnostic in the scope of this RFP?

**ANSWER: No.**

b. Are academic costs considered in scope?

**ANSWER: No.**

c. Are there any targets for cost reduction?

**ANSWER: No.**

**Palmetto College is new and continuing to grow. We're looking for controlled growth opportunities as related to financial models.**

**QUESTION #7:** Are there any targets for increased resident undergraduate enrollment?

**ANSWER: Absolutely. First target is to hit 1000.**